



HTL is a trusted Japanese high-tech company with a global footprint and over 30 years of experience. Our culture blends technical depth with entrepreneurial drive and strong teamwork. With a focus on high-quality service and long-term partnerships, we are now reinforcing our presence in the U.S., supporting leading clients across the U.S., Europe, and Asia

Country Manager – Advanced Technology Sales in the semiconductor industry

Join a Global Leader in Innovation!

About HTL

HTL, a Japanese technology leader with 30+ years of experience, is expanding in the U.S. We're looking for a strategic and hands-on *Country Manager* to grow our operations and drive sales to success. We deliver cutting-edge software and hardware solutions to top-tier global clients. Our strengths: technical expertise, long-term customer focus, and a collaborative, entrepreneurial culture. Now, we're building our U.S. presence for lasting impact.

The Role

As Country Manager, you'll lead U.S. operations, foster strong client relationships, and drive business growth. Location: Allen, TX or Dallas area

Key responsibilities:

- Lead and execute sales projects of semiconductor mask equipment
- Close high-value deals in advanced manufacturing equipment
- Build relationship in the US high tech industry and find new partners for HTL
- Build and manage a local team, aligned with U.S. HR practices
- Expand our network and identify new growth opportunities

Who You Are

- Proven background in sales of manufacturing equipment
- Excellent communication and relationship-building skills
- Experience of leading teams and managing smaller operations
- Entrepreneurial spirit

What We Offer

- Strategic role with real influence
- Dynamic, international environment
- Work with leading-edge technology
- Salary range 150 - 200 000 USD/year plus other benefits

Ready to take the lead?

Apply by sending your CV marked "HTL" to: peter.ternebring@confideraurval.se

If you have any questions about the position, don't hesitate to contact our recruitment consultant Peter Ternebring at +46 70 639 88 89.

Learn more about HTL and our innovative journey at: www.htlco.co.com

