

**Arcam** provides cost-efficient Additive Manufacturing solutions for production of metal components. Arcam's Electron Beam Melting (EBM®) technology offers design freedom combined with excellent material properties and high productivity. Arcam is an innovative partner for advanced manufacturing, primarily in the Aerospace and Orthopedic industries. Arcam provides Electron Beam Melting systems through Arcam AB in Sweden, powder metals through AP&C in Canada and implant contract manufacturing through DiSanto in the U.S. The company is listed on Nasdaq Stockholm and the Head Office is located in Mölndal, Sweden.

**Arcam expands and seeks**

## **Key Account Manager (North America)**

**We are looking for you** who want to work with advanced industrial 3D-printers for metal in the international environment of Additive Manufacturing. As a Key Account Manager you will work with our major key accounts. You will work closely with our customers, both technically and commercially, to develop the use of Arcam EBM technology and thereby drive our business.

**You have** a solid commercial and technical background, preferably with experience of manufacturing. Experience from the Aerospace industry is also a bonus but not necessary. You will have extensive experience in creating and developing business relations at the highest level and of selling advanced technical systems. You are a good communicator, both verbally and in writing. As a person you are business orientated, driven and trustworthy. At the same time you are highly motivated to be an important part of an enthusiastic team who are pushing technical limits with the opportunity to change the face of manufacturing.

A competitive package will be negotiated for the right candidate.

For further information please call Lisette Stål, HR Administrator at Arcam +46 31 710 33 44, or our recruitment consultant Peter Ternebring at Confidera Urval +46 31 27 33 30.

You can also read more about Arcam at [www.arcam.com](http://www.arcam.com)

Send your application, marked "Arcam KAM-US", as soon as possible to

[career@arcam.com](mailto:career@arcam.com)